

# ANNUAL MEETING MINUTES 2010

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**April 24, 2010**

*(Approved by the Board of Directors on September 15, 2010 for presentation at the 2011 Annual Council Meeting)*

## **“What Girl Scouts Want for Arizona”**

### **BUSINESS SESSION**

Called to order by Maria Carpenter Ort, Council President at 11:32 a.m. at Glendale Civic Center

#### **Opening Ceremony**

- Troop 2246 from Mountain Rose Neighborhood presented the color guard and the flag ceremony.
- Rebecca Grogitsky, girl advisory board member, led the attendees in the recitation of the Pledge of Allegiance. Rebecca then invited Troop 2543 from Cibecue Arizona Community School to say the Pledge of Allegiance in Apache.
- After an introduction from Rebecca, Lauren Tomlinson, girl advisory board member, led the attendees in the recitation of the Girl Scout Promise and the Girl Scout Law.
- Maria Carpenter Ort introduced Margaret Spicer who led the attendees in the singing of *America the Beautiful*

#### **Credentials Report presented by Margaret Serrano-Foster, 1st Vice President**

- Margaret Serrano-Foster presented the credentials report. The number of registered voting members present in the room is: a total of 247 voting members, representing 29 governing areas, a total of 18 members of the board of directors, including two regional board representatives. There are two members of the nominating committee and three past presidents also present.
- Therefore, a grand total of 268 voting members out of a total of 409 possible are present in person today. This total exceeds the 103 voting members and 17 governing areas needed for a quorum today.
- With no objections, the Credentials Report was adopted into the minutes.

#### **Adoption of the 2009 Annual Council Meeting Minutes by Scott Harelson, Board Secretary**

- A copy of the 2009 – 72nd Annual Council Meeting Minutes was included in the voting member packets. Scott Harelson reviewed the minutes and stated that these minutes were adopted for presentation to the membership by the board of directors. Scott asked if there were any corrections. Hearing none, he stated that the minutes stand as adopted by the membership.

#### **Treasurer’s Report by Lupe Camargo, Member of the Finance Committee and Board of Directors**

- Lupe Camargo reviewed the treasurer’s report. She noted that the 2009 Financial Statements are shown on pages 18 & 19 in the Annual Report which can be accessed electronically using the link provided on the information page handed out today. The statements reflect the following: the 2009 Statement of Activities indicates the total revenue for 2009 was \$9,878,033. Expenses totaled \$9,583,337. As reflected in the pie chart in the annual report, \$8,172,954 or 85% is related to program expenses, \$1,064,841 or 11% is for management and general expenses and \$345,542 or 6% is for fund development. This resulted in a surplus of revenue over expenses of \$294,696.
- A review of the council’s 2009 statement of financial position shows total assets increased to \$17,670,171. This amount consists of cash and cash equivalents; investments; receivables; inventories and prepaid amounts; and land, buildings and equipment.

- Our total net assets, formerly called Fund Balance, total \$17,179,605. This represents the council's net worth, reflecting our resources including properties.
- These financial statements reflect a strong financial condition that meets the reserves policies of GSUSA to remain in good standing.
- The council has been notified by Miller, Allen and Co., P.C., the council's auditors, that they will, once again, issue an unqualified audit opinion on our financial statements. An unqualified audit opinion indicates that the council's financial statements have been "fairly" presented and comply with all required accounting standards.
- Ms. Ort called for questions. Hearing none, the report will be filed.

### **Nominating Committee Report by Doug Dunipace**

- Doug Dunipace, chair of the nominating committee, moved that the following slate of nominees be elected. For the two-year term (2010-2012) as an officer of the board of directors: Margaret Serrano-Foster – 1st Vice President.
- For the two-year term (2010-2012) as members-at-large of the board of directors: Laura Burgis, Susan Laidlaw, Jannis Mossman, Bessie Payan, Janey Pearl, Kristine Thomas, Karilyn Van Oosten, and Larry Wulkan.
- For the one-year term (2010-2011) as Girl Scout advisory members-at-large on the board of directors: Jodie Burke, Emmi Edwards, Alexis LaBenz, Olivia Mossman, and Natalie Walker.
- For the two-year term (2010-2012) as members of the nominating committee: Elaine Armfield, Debbie Hill, Shannan Metcalf, Michael Murphy, Janey Pearl, and Ginger Perry.
- Ms. Ort announced that as no additional nominations were received within the required 72-hour time limit, nominations were closed and a vote was called on the motion. The motion was carried and the above nominees were duly elected.

### **President's Remarks**

- Ms. Ort noted that we, as a council, have much to be grateful for and to celebrate. Our council is financially stable. The board of directors provides excellent fiscal oversight and the finance committee is committed to keeping a healthy reserve fund.
- When the bylaws were revised in 2009, the regional representative position was eliminated but with the promise of bringing volunteers onto the board as voting members and this has been accomplished with the election of Bessie Payan and Jannis Mossman.
- Girl and adult membership continues to climb and GSACPC is ahead of many councils in terms of growth.
- The Girl Scout movement will be 100 years old in 2012 and there will be a movement-wide campaign to make us more visible and strengthen our brand as an organization that builds young leaders who want to make a difference in the world. The campaign is committed to raise a significant amount of money and funds raised locally stay with the local council.
- The GSUSA 100th anniversary campaign is strategically aligned with our plans to bring Camp Sombrero up to its full potential. Over the past few years, we polled girls and adults regarding their vision of what Camp Sombrero could be. We then hired architecture and landscape firms to bring those ideas to life in a design concept. The design concept has garnered overwhelmingly positive reactions from the five neighborhoods that have seen it so far. We received a grant from the Arizona Community Foundation to conduct an internal readiness assessment and the results show that we are very close to being ready for a capital campaign.
- The cookie sale increased by over six percent this year. On average, our girls sold 147 boxes each, up three

percent from last year. The number of girls selling was up by 3.2 percent and 2.7 million boxes of cookies were sold in our jurisdiction. It is the dedicated and mission-driven volunteers who make this sale possible.

#### **Installation of Board Members and Officers**

- Ms. Ort then introduced past president, Pat Boykin.
- Ms. Boykin invited the members of the Trailblazers, an Elder Circle, to come to the front of the room and form a semi-circle. She then requested all members of the board of directors and the nominating committee come to the front of the room and join the Elder Circle and said, "We are circling you with the wisdom and experience of the Elders of our organization." Ms. Boykin then led the newly elected members in the oath of office. The new members were installed and given charge of their council responsibilities.

Ms. Ort thanked the membership for their time and the contributions they make every day to Girl Scouting and adjourned the 73rd Annual Council Meeting at 12:03 p.m.

Respectfully submitted,

Scott Harelson, Secretary  
Girl Scouts–Arizona Cactus-Pine Council, Inc.  
SH:jmv

